



PRODUCT CATALOG

**Training that helps organizations perform,
stay safe, and stay compliant.**

**Technical Skills • Workplace Safety • Food & Beverage
Workforce Development • Trades & Licensing • Driver Training**



Online • Instructor-Led • Simulations

Certus: One Partner for Training Across Your Business

Organizations come to Certus to solve real operating problems: improving job readiness, reducing downtime and incidents, building consistent capability across locations, and meeting compliance requirements with confidence. We meet the challenge by offering the industry's largest catalog of courses for any training problem, flexible delivery options to adapt to your needs, and platform capabilities to ensure simple, effective learning management.

Why Certus



Build confidence in skills



Accelerate onboarding and job readiness



Reduce incidents, downtime, and operational risk



Support audit readiness with completion tracking and documentation



Scale programs across locations with flexible delivery

Flexible Delivery That Fits How You Operate

- ✓ *On-demand online training*, accessible anywhere, 24/7)
- ✓ *Instructor-led training* with virtual or onsite options
- ✓ *Hands-on simulations* for troubleshooting and applied practice

Industries We Commonly Support

**Retail • Food & Beverage • Manufacturing • Transportation & Distribution
Industrial & Commercial Services • Government & Education**

If you're outside these segments, we can still help! Certus supports training programs across many regulated environments and job roles, just ask.

Self-paced online

Learn anytime, anywhere and at your own pace.

- On-demand eLearning accessible 24/7
- Mobile access for field and remote teams
- Microlearning for fast onboarding
- Simulation-based technical training
- Manage learning through our industry-leading digital platform, FUSION, or integrate it seamlessly with your own Learning Management System



Instructor-Led

Engage in hands-on, face-to-face learning with an experienced instructor. You can choose to attend an open seminar in a city near you or arrange private group training at your company's location.

Virtual Instructor-Led

Join live, interactive sessions led by certified instructors — no matter where you are. Enjoy the benefits of real-time guidance and collaboration, all from the convenience of your home or office.

Brand Story

Many customers first meet us through one of our specialized training brands. For example, Health & Safety professionals may know us as OSHA Education Center, while a Director of Food Safety might only know State Food Safety. This catalog brings the full Certus offering together so you can see how Certus supports training needs across your organization.



Explore the Catalog

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Technical Skills

TECHNICAL SKILLS TRAINING

Build hands-on maintenance capability across electrical, mechanical, and HVAC/R systems.

Key Benefits & Outcomes

- Faster technician onboarding and ramp-to-competence
- Improve confidence in skills, from fundamentals to advanced applications
- Reduced downtime through improved diagnostics and preventive practices
- Flexible delivery – Simulation, Instructor-Led, and Online – for different facility types and technician roles
- More consistent troubleshooting approaches across shifts and sites

Popular Training Areas

- Electrical fundamentals, motors, and controls
- Industrial troubleshooting (circuits, control systems, sensors)
- PLC concepts and troubleshooting
- Mechanical maintenance essentials (pumps, hydraulics, pneumatics)
- HVAC/R fundamentals and troubleshooting
- Specialty topics such as plastics and injection molding

Tell us your facility type and maintenance roles. We'll recommend a training pathway and rollout plan. If you prefer, we'll even come onsite to conduct a Training Needs Analysis.

Course Libraries

Our customizable online libraries enable structured learning paths that build from core technical fundamentals to role- and system-specific competencies.

Tell us your facility type and technician roles. We'll recommend an appropriate learning path and library bundle.

Core Fundamentals

FOUNDATIONS OF TECHNOLOGY

- Force and Motion

FUNDAMENTALS

- Reading Blueprints
- Reading Schematics and Symbols
- Mathematics in the Plant
- Making Measurements
- Metals in the Plant

- Nonmetals in the Plant
- Hand Tools
- Portable Power Tools
- Industrial Safety and Health
- Troubleshooting Skills

Electrical & Electronics

SIMULATION-BASED ELECTRICAL TRAINING

- Troubleshooting Safety
- Troubleshooting Fundamentals
- Troubleshooting Electrical Circuits
- Control Circuit Components
- Troubleshooting Control Circuits
- Motor Control Components
- Troubleshooting Motor Circuits
- Troubleshooting Industrial Controls 1
- PLC Concepts

- Troubleshooting PLC1
- Troubleshooting PLC2
- Troubleshooting PLC3
- Troubleshooting Industrial Controls 2
- Troubleshooting Industrial Sensors
- Troubleshooting Variable Frequency Drives (VFDs)

INSTRUCTOR-LED ELECTRICAL TRAINING

- Basic Electricity for the Non-Electrician
- Electrical Troubleshooting & Preventive Maintenance
- Electrical Troubleshooting & Preventive Maintenance II
- The 2023 National Electrical Code® (NEC)
- Arc Flash Electrical Safety NFPA 70E®
- High Voltage Electrical Safety

Technical Skills

- Facility Maintenance and Repair
- PLCs for Non-Programmers
- PLC Programming & Applications
- Variable Frequency Drives
- Electrical Ladder Drawings, Schematics & Diagrams
- Electric Motors & Motor Control Circuits
- Generators & Emergency Power
- Qualified Electrical Worker Program

Electrical Training

ELECTRICAL SYSTEMS

- Basic Electricity and Electronics
- Batteries and DC Circuits
- Transformers and AC Circuits
- Electrical Measuring Instruments
- Electrical Safety and Protection
- DC Equipment and Controls
- Single-Phase Motors
- Three-Phase Systems
- AC Control Equipment
- Electrical Troubleshooting
- Electrical Safety in the Workplace – Understanding NFPA
- Variable Frequency Drives

ELECTRONICS

- Semiconductors
- Power Supplies
- Amplifiers
- Oscillators
- Digital Logic Systems

HVACR

SIMULATION-BASED HVAC TRAINING

- Introduction to Safety, Maintenance, & Troubleshooting

INSTRUCTOR-LED HVAC TRAINING

- Air Conditioning & Refrigeration
- Boiler Operation, Maintenance & Safety
- Electrical HVAC Controls & Air Distribution
- Water Treatment for Boilers, Chillers & Cooling Towers
- Chilled Water Systems
- Hands-on Air Conditioning Maintenance & Troubleshooting
- Pump Repair & Maintenance

HVAC Training

AIR CONDITIONING AND REFRIGERATION

- The Refrigeration Cycle
- Refrigerants and Refrigerant Oils
- Compressors
- Evaporators and Metering Devices
- Condensers and Cooling Towers
- Piping
- Control Systems
- Air-Handling Systems
- System Troubleshooting
- Absorption Chillers
- Heat Pumps
- Heating System Basics
- Heating System Equipment

AMMONIA REFRIGERATION

- Ammonia Refrigeration Basics
- Positive-Displacement Compressors
- Evaporators, Condensers, and Controls
- Purging, Piping, and Safety

Mechanical & Fluid Power

INSTRUCTOR-LED MECHANICAL TRAINING

- Mechanical Fundamentals & Troubleshooting
- Plumbing & Pipefitting for Plants & Buildings
- Understanding & Troubleshooting Hydraulics

Mechanical Training

MECHANICAL MAINTENANCE APPLICATIONS

- Mechanical Drive Maintenance
- Mechanical and Fluid Drive Systems
- Bearing and Shaft Seal Maintenance
- Pump Installation and Maintenance
- Maintenance Pipefitting
- Tubing and Hose System Maintenance
- Valve Maintenance and Piping System Protection

Technical Skills

MECHANICAL SYSTEMS

- Basic Mechanics
- Lubricants and Lubrication
- Power Transmission Equipment
- Bearings
- Pumps
- Piping Systems
- Basic Hydraulics
- Hydraulic Troubleshooting
- Basic Pneumatics
- Pneumatic Troubleshooting

Facilities Maintenance

BUILDING AND GROUNDS MAINTENANCE

- Introduction to Carpentry
- Constructing the Building Shell
- Finishing the Building Interior
- Structural Painting
- Flat Roof Maintenance
- Plumbing Systems Maintenance
- Locks and Key Systems
- Landscaping Maintenance

CUSTODIAL MAINTENANCE

- Cleaning Chemicals
- Floors and Floor Care Equipment
- Maintaining Floors and Other Surfaces
- Rest Room Care
- Carpet and Upholstery Care

Manufacturing, Fabrication & Installation

MACHINE SHOP PRACTICES

- Machine Shop Practice
- Machine Shop Turning Operations
- Machine Shop Shaping Operations
- Machine Shop Job Analysis
- Lathe – Turning Work Between Centers
- Lathe – Machining Work in a Chuck
- Basic Milling Procedures
- Indexed Milling Procedures
- Multiple-Machine Procedures

MACHINE TOOL WORKBOOKS

- Measurements
- Basic Hand Tools
- Work Planning and Setup
- Metal Cutting Fundamentals
- Cutting Tools I
- Cutting Tools II

MATERIAL HANDLING SYSTEMS

- Bulk-Handling Conveyors

PACKAGING MACHINERY

- Introduction to Packaging
- Packaging Machinery
- Casing Machinery

RIGGING AND EQUIPMENT INSTALLATION

- Industrial Rigging Principles and Practices
- Equipment Installation

WELDING

- Blueprint Reading for Welders
- Welding Principles
- Oxyfuel Operations – Joining, Cutting, and Surfacing
- Arc Welding Operations

Controls, Instrumentation & Automation

PROCESS CONTROL INSTRUMENTATION

- Introduction to Process Measurement and Control
- Pressure Measurement
- Force, Weight, and Motion Measurement
- Flow Measurement
- Level Measurement
- Temperature Measurement
- Analytical Instrumentation
- Final Control Elements
- Safety, Calibration, and Testing

PROCESS CONTROL SYSTEMS

- Working with Controllers
- How Control Loops Operate
- Data Transmission
- Computers in Process Control

PROGRAMMABLE LOGIC CONTROLLERS

- Programmable Logic Controllers

ROBOTICS

- Introduction to Robotics

Technical Skills

Maintenance Leadership & Reference

INSTRUCTOR-LED PLANT MANAGEMENT TRAINING

- Maintenance Planning and Scheduling
- Predictive Maintenance and Condition Monitoring

Management Training

MAINTENANCE MANAGEMENT

- Maintenance Organization
- Implementing Preventive Maintenance
- Controlling Maintenance Resources
- Improving Performance in Maintenance
- Effective Communication for Supervisors

- Employee Relations
- Managing a Training Program

KWIKREF E-LEARNING

- Industrial Hydraulics
- Mobile Hydraulics
- Pneumatics
- Mechanical
- Introduction to Electricity
- Mobile Electricity
- PLC
- AC-DC Drives
- Multimeter Basics

Utilities, Energy & Water

ENERGY CONSERVATION

- Energy Conservation Basics
- Energy Losses in Buildings

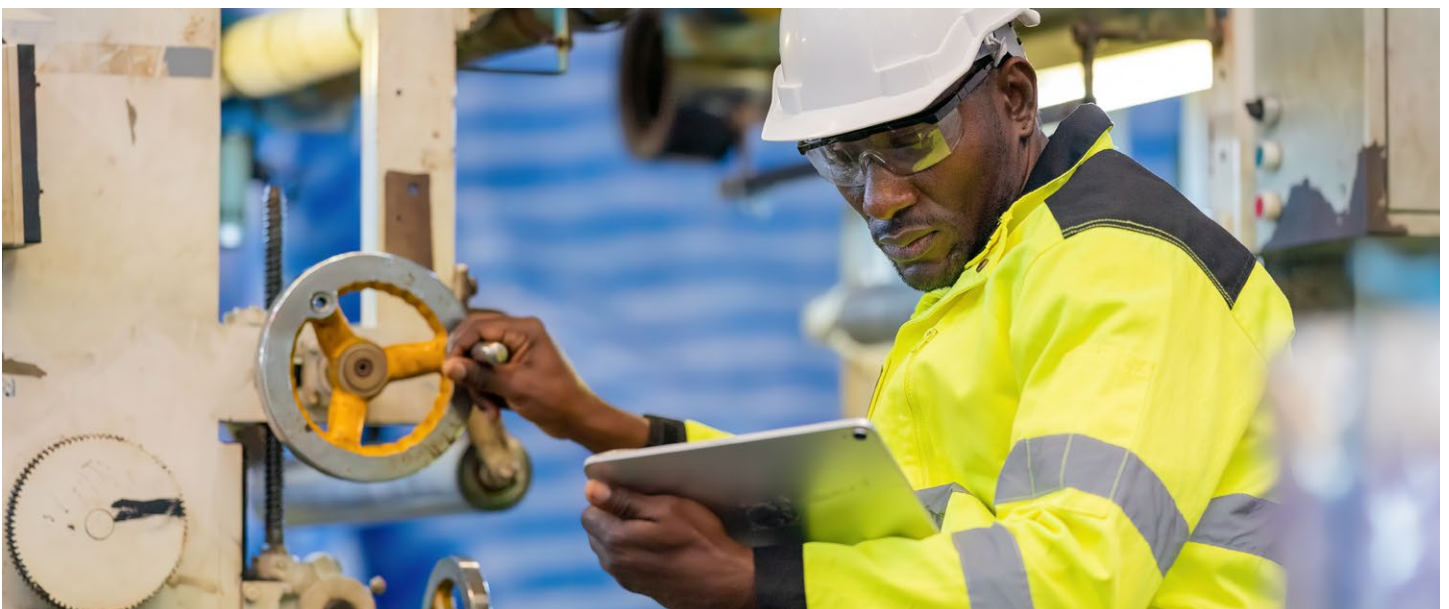
- Heating/Cooling System Efficiency
- Mechanical Energy Conservation
- Electrical Energy Conservation

POWER PLANT OPERATIONS

- How Power Plants Work
- Generating Steam in the Power Plant
- Using Steam in the Power Plant
- Waste-to-Energy Fundamentals

WATER / WASTEWATER TREATMENT

- Introduction to Water Technology
- Wastewater Treatment Processes
- Maintaining Wastewater Equipment



Plastics Processing Training

PLASTICS PROCESSING TRAINING

Build scientific plastics processing capability across injection molding, extrusion, thermoforming, and materials—designed for processors, technicians, and manufacturing leaders.

Key Benefits & Outcomes

- Faster ramp-to-competence for technicians with structured learning paths
- Consistent parts and processes from stronger fundamentals and process control
- Better troubleshooting through defect-to-root-cause training and guided practice
- Reduced scrap and downtime by improving setup discipline and optimization skills
- Flexible delivery through online, simulation-based, and instructor-led options

Popular training areas

- Injection molding from fundamentals through scientific processing and troubleshooting
- Extrusion fundamentals including single screw and twin screw compounding
- Thermoforming fundamentals for thin- and thick-sheet applications
- PET injection stretch blow molding (PET-ISBM) fundamentals
- Specialized topics including hot runners, drying, SPC, DOE, and maintenance
- Paulson Academy's ProMolder certifications and advanced troubleshooting seminars

Tell us your processes, roles, and performance goals. We'll recommend the right training pathway and learning methods.

INJECTION MOLDING

- Injection Molding Fundamentals
- Core Injection Molding Courses with Active Machine Simulation Labs
- Technology of Injection Molding – Level One
- Technology of Injection Molding – Level Two
- Technology of Injection Molding – Level Three
- Injection Molded Part Problems & Solutions
- SimTech™ Injection Molding Simulation Lab Lessons

SPECIALIZED INJECTION MOLDING

- The Electric Injection Molding Machine
- Efficient Mold Setting
- Implementing Decoupled MoldingSM
- Hot Runner Molding Solutions
- Statistical Process Control
- Plastics Drying Technology
- Design of Experiments for Injection Molders
- Understanding Materials for Profitable Molding
- Injection Molding Machine Maintenance

EXTRUSION

- Extruder Operation and Control – Single Screw
- Compounding with the Twin Screw Extruder
- Sheet Extrusion Technology
- Extrusion Blow Molding Technology

THERMOFORMING

- Thin Sheet Thermoforming
- Thick Sheet Thermoforming Technology

PET-ISBM

- PET-Injection Stretch Blow Molding

Plastics Processing Training

SPECIALIZED TRAINING COURSES

- Geometric Dimensioning & Tolerances (GD&T)
- Blue Print Reading

Instructor-Led Plastics Training

Learn with live instruction for a deeper dive into key concepts and certification courses withing the plastics manufacturing field.

PAULSON PLASTICS ACADEMY

- ProMolder 1 Certification
- ProMolder 2 Certification
- ProMolder 3 Certification
- Profitable Molding for Managers
- ProMolder Troubleshooting
- ProEx 1 Extrusion
- ProEx Blow Molding

CUSTOMIZED TRAINING SERVICES

- On-Site Custom Seminars
- Consulting Services



Workplace Safety

WORKPLACE SAFETY

Reduce incidents, streamline onboarding, and support ongoing compliance.

Key Benefits & Outcomes

- Consistent training across sites, supervisors, and frontline workers
- Reduced incident risk through coverage of high-frequency hazards
- Faster onboarding with role-appropriate safety foundations
- Support for audit readiness through documentation and completion records
- Industry customizations for Construction, Food Processing, Healthcare, Warehouse & Distribution, and more

Popular course/topic areas

- OSHA-Authorized Outreach 10- & 30-Hour for Construction and General Industry
- Forklift/powered industrial truck certification and equipment operator safety
- HAZMAT, HAZWOPER, and dangerous good programs
- All OSHA topics like electrical, PPE, HAZCOM, confined space, fall prevention
- Industry & specialty topics like NFPA 70E, SST, EM385, MSHA, data centers, & more

Share your environment, roles, and required programs, or ask how we can help define these. We'll recommend the right bundle.

OSHA Programs

10 & 30 OSHA-AUTHORIZED TRAINING

- OSHA 10-Hour Construction Training
- OSHA 10-Hour General Industry Training
- OSHA 30-Hour Construction Training
- OSHA 30-Hour General Industry Training

INTERNATIONAL AND STATE PLANS

- 10 Hour OSHA Outreach Construction Training for International Audiences

- 10 Hour OSHA Outreach General Industry Training for International Audiences
- 30 Hour OSHA Outreach Construction Training for International Audiences
- 30 Hour OSHA Outreach General Industry Training for International Audiences
- California OSHA State Plan
- Nevada OSHA State Plan
- North Carolina OSHA State Plan
- Washington OSHA State Plan

Hazardous Materials

HAZWOPER

- 16-Hour HAZWOPER Upgrade

- 24-Hour HAZWOPER
- 24-Hour HAZWOPER - RCRA TSD Operations
- 40-Hour HAZWOPER
- 8-Hour HAZWOPER
- 8-Hour HAZWOPER Annual Refresher - RCRA TSD Operations
- 8-Hour HAZWOPER Engineers and Scientists
- 8-Hour HAZWOPER Incident Command
- 8-Hour HAZWOPER Supervisor
- 8-Hour RCRA Refresher
- HAZWOPER First Responder Awareness
- HAZWOPER First Responder Operations

Workplace Safety

CHEMICAL SAFETY & HAZCOM

- GHS Introduction (The Globally Harmonized System)
- GHS Safety Data Sheets
- Hazard Communication
- Hazardous Spills
- Introduction to GHS (The Globally Harmonized System)
- Understanding Chemical Hazards

HAZMAT

- Manual Materials Handling and Waste Disposal
- Hazmat Specialist
- Hazmat Technician
- Hazmat Technician Refresher
- Hydrogen Sulfide (H₂S) Safety
- RCRA General Awareness

Machinery & Heavy Equipment

OPERATOR SAFETY

- Aerial and Scissor Lifts
- Backhoe Safety: How They Work and Their Hazards
- Backhoe Safety: Operation and Spotting
- Crane Operator Safety
- Crane Safety
- Cranes, Derricks, Hoists, Elevators, and Conveyors
- Excavator Safety: How They Work and Their Hazards
- Excavator Safety: Operating and Spotting

- Forklift Certification
- Front-End Loader Safety: How They Work and Their Hazards
- Front-End Loader Safety: Operating and Spotting
- Manual Pallet Jack Safety
- Pallet Jack Certification
- Rigging Safety
- Rigging and Material Handling
- Scissor Lifts
- Skid Steer Safety: How They Work and Their Hazards
- Skid Steer Safety: Operating and Spotting
- Telehandler Certification

MACHINE & MAINTENANCE SAFETY

- Jacks Safety
- Lock-Out/Tag-Out
- Machine Guard Safety
- Hot Work Safety and the Permitting Process
- Lockout/Tagout
- The Basics of Tool Safety
- Welding Safety
- Welding and Cutting

Supervisor Training

SAFETY MANAGEMENT

- Accident Investigation
- Hazard Communication Update Certificate Program
- I2P2: Injury and Illness Prevention Programs

- Managing Workplace Safety and Health
- OSHA Recordkeeping Training for Employees
- Safety Audits
- Safety and Health Programs

LEADERSHIP & HR

- Workplace Harassment
- Diversity, Equity, Inclusion and Belonging
- Preventing Workplace Discrimination for Employees
- Bullying and Other Disruptive Behavior for Managers and Supervisors
- Dealing with Drug and Alcohol Abuse for Managers and Supervisors
- OSHA Recordkeeping for Managers and Supervisors
- Preventing Sexual Harassment for Managers and Supervisors
- Preventing Workplace Discrimination for Managers and Supervisors
- Supervisor Training: Employer Responsibilities Under OSHA
- Dealing with Drug and Alcohol Abuse for Employees
- Workplace Violence

Workplace Safety

Transportation Safety & DOT Compliance

DRIVER TRAINING

- Defensive Driving
- Backing Basics and Straight Line, Offset and Parallel Parking for CMV Drivers
- Backing Basics and "Alley Dock" Backing and Parking for CMV Drivers
- Driving Defensively for CDL/Large Vehicle Drivers Handling Adverse Conditions
- Driving Defensively for CDL/Large Vehicle Drivers The Basics
- Drug and Alcohol Testing for CDL Drivers
- Dump Truck Safety: Hazards
- Dump Truck Safety: Operating and Spotting
- Fatigue and Its Effects for CMV Drivers

- Injury Prevention for CDL Drivers
- Personal Safety for CMV Drivers
- Preventing and Managing Fatigue for CMV Drivers

DOT TRAINING

- DOT Cargo Securement
- DOT Commercial Motor Vehicle Inspections
- DOT Hours of Service
- DOT "Reasonable Suspicion" Testing Overview for Managers and Supervisors
- DOT "Reasonable Suspicion" Testing for Managers and Supervisors (Part I)
- DOT "Reasonable Suspicion" Testing for Managers and Supervisors (Part II)

DANGEROUS GOODS

- DOT HAZMAT General Awareness
- DOT HAZMAT Security Awareness

- DOT Hazardous Materials Transportation
- DOT In-Depth HAZMAT Security Training
- IATA DGR Training

Industry Specific

CONSTRUCTION TOPICS

- Caught-In Hazards
- Competent Person: Excavation and Trench
- Competent Person: Scaffolding
- Concrete and Masonry Construction
- Excavations Safety Training
- National Flagger Certification
- Scaffolds Safety Compliance Training
- Supported Scaffolding Safety
- Suspended Scaffolding Safety
- Tools Safety
- Trenching and Shoring Safety

NYC SITE SAFETY TRAINING (SST)

- SST Refresher Supervisor Card
- SST Refresher Worker Card
- SST Supervisor Card
- SST Worker Card
- SST 1-Hour Concrete and Masonry
- SST 1-Hour Electrocution Prevention
- SST 1-Hour Excavations
- SST 1-Hour Fire Protection and Prevention
- SST 1-Hour Scaffolds - Suspended



Workplace Safety

- SST 1-Hour Stairways and Ladders
- SST 1-Hour Tools - Hand and Power
- SST 1-Hour Welding and Cutting
- SST 2-Hour Drug and Alcohol Awareness
- SST 2-Hour Pre-Task Meetings
- SST 2-Hour Site Safety Plan
- SST 2-Hour Toolbox Talks
- SST 4-Hour Fall Prevention Refresher Training
- SST 4-Hour Supported Scaffold User and Refresher
- SST 8-Hour Fall Prevention

MSHA & MINE SAFETY

- 8-Hour MSHA Part 46 New Miner Training
- 8-Hour MSHA Part 46 Refresher
- Introduction to MSHA
- MSHA Part 46 8-Hour Miner Refresher Package - Environmental Safety Focus
- MSHA Part 46 8-Hour Miner Refresher Package - Hazard Communication Focus
- MSHA Part 46 8-Hour Miner Refresher Package - Health & Wellness Focus
- MSHA Part 46 8-Hour Miner Refresher Package - Site Safety Focus
- MSHA Part 46 New Miner 24-Hour Package
- Mining Health and Safety Standards

- Overview of Surface Mining

DATA CENTER

- Data Center Safety Awareness Certificate

GOVERNMENT & MILITARY PROGRAMS

- 16-Hour EM 385-1-1 Training
- 24-Hour EM 385-1-1 Training
- 40-Hour EM 385-1-1 Training
- 8-Hour EM 385-1-1 Refresher

LABORATORY SAFETY

- GHS Safety Data Sheets in the Laboratory
- Electrical Safety in the Laboratory
- Laboratory Ergonomics
- Flammables & Explosives in the Laboratory
- Handling Compressed Gas Cylinders in the Laboratory
- Orientation to Laboratory Safety
- Planning for Laboratory Emergencies
- Preventing Contamination in the Laboratory
- Safe Handling of Laboratory Glassware

OFFICE SAFETY

- Conflict Resolution in the Office
- Fire Prevention in the Office
- Office Ergonomics
- Office Safety
- Workplace Harassment in the Office

Environmental & UST

- Asbestos Awareness
- Bloodborne Pathogens in Commercial and Industrial Facilities
- Class A/B Operator Underground Storage Tank Training
- Class C Operator Underground Storage Tank Training
- Indoor Air Quality
- Industrial Ergonomics
- Industrial Ergonomics Compliance Training
- Industrial Fire Prevention
- Introduction to Industrial Hygiene
- Lead Awareness
- Lead Exposure
- Lead Exposure Training
- Lead Exposure in General Industry
- Silica Safety

General Safety

CONFINED SPACE

- Confined Space Entry
- Confined Space Rescue
- Confined Spaces
- Permit-Required Confined Spaces

ELECTRICAL SAFETY

- Arc Flash
- Electrical Compliance Training
- Electrocution Hazards
- Electrocution Hazards Part II Employer Responsibilities
- NFPA 70E

Workplace Safety

EMERGENCY & FIRE SAFETY

- Evacuation Procedures
- Fire Detection and Protection Safety Training
- Fire Extinguisher Training
- Fire Protection and Prevention

ERGONOMICS & WELLNESS

- Back Safety
- Ergonomics
- Heat Stress
- Safe Lifting

FALLS & WALKING SURFACES

- Competent Person: Fall Protection
- Fall Protection
- Ladder Safety
- Slips, Trips and Falls
- Walking and Working Surfaces

HEALTH & MEDICAL

- Bloodborne Pathogens Compliance Training

- CPR and AED Essentials

- First Aid
- First Aid Basics

PPE & EXPOSURE CONTROLS

- Eye Safety
- Hearing Conservation and Safety
- Personal Protective Equipment (PPE)
- Respiratory Protection and Safety

OTHER GENERAL SAFETY

- Compressed Gas Cylinders
- Computer Workstation Safety
- Emergency Planning
- Hand, Wrist and Finger Safety
- Hazard Recognition
- Health Hazards
- Introduction to OSHA
- Loading Dock Safety
- Material Storage Safety
- Materials Handling

- OSHA 1910 Standards Training
- OSHA 1926 Standards Training
- OSHA Education Center Association Membership
- OSHA Top 10 Violations
- Safety Awareness for New Employees
- Safety Housekeeping and Accident Prevention
- Safety Orientation
- Safety Showers and Eye Washes
- Signs, Signals, and Barricades
- The OSHA Formaldehyde Standard
- Warehouse Safety
- Work Zone Safety
- Struck-By Hazards



Food & Beverage

FOOD & BEVERAGE

Training for food safety, alcohol responsibility, and regulated operations – built for multi-location teams.

Key Benefits & Outcomes

- Consistent food safety training across multi-location operations
- The most extensive network of state, county, and municipal approvals
- Simpler administration with assignment, tracking, and reporting support
- Customization options for enterprise rollouts, including branded experiences

Core Program Areas

- State-approved Food Handler and on- and off-premise Alcohol Server certification
- Food Manager Certification exam and training for every jurisdiction
- Safety & compliance staples like BBP, Allergens, & Sexual Harassment
- Specialty trainings, from Mixology & Delivery training to Cannabis Vendor
- Supply chain covered, with HACCP/GMP for manufacturing to DOT compliance

Tell us your state footprint, roles and supply chain. We'll confirm coverage and recommend the right mix.

Approved Offering

FOOD HANDLER TRAINING

Certus provides approved food handler training aligned to state/county requirements so frontline staff can earn their required food handler card/certificate. Course length varies by jurisdiction (commonly 30–90 minutes), and learners typically have one year of access for review, with certificates available to reprint from the account dashboard.

ALCOHOL SELLER-SERVER TRAINING

Certus provides state- and locally-accepted alcohol seller-server training for both on-premise (restaurants/bars) and off-premise (retail) teams. Courses are 100% online, typically ~60 minutes, and include an assessment with an instant, printable certificate.

FOOD MANAGER CERTIFICATION (TRAINING + EXAM)

Certus offers Food Manager Training designed to prepare managers/persons-in-charge for our Food Protection Manager Certification Exam, with ~8 hours of instruction plus a study guide/glossary and an unlimited practice exam. The certification exam is ANAB-accredited and widely accepted (with proctoring for the official exam), and both the training certificate and certification are typically valid for 5 years.

CANNABIS RESPONSIBLE VENDOR TRAINING

Certus delivers Responsible Vendor Training (RVT) to help cannabis retail and delivery teams sell safely and legally, covering topics like compliance, impairment identification, ID checks, packaging/labeling, and recordkeeping. Our ANAB-accredited RVT course includes at least 3 hours of learning and a final exam with certificates available immediately after completion.

Food & Beverage

	On-Premise Alcohol Training	Off-Premise Alcohol Training	Food Manager	Food Handler	Cannabis
AK	Awareness Offered	Awareness Offered	✓	✓	Awareness Offered
AL	Awareness Offered	Awareness Offered	✓	✓	Awareness Offered
AR	✓	Awareness Offered	✓	✓	Awareness Offered
AZ	✓	✓	✓	✓	Awareness Offered
CA	✓	✓	✓	✓	Awareness Offered
CO	Awareness Offered	✓	✓	✓	✓
CT	Awareness Offered	✓	✓	✓	Awareness Offered
DC	Awareness Offered	Awareness Offered	✓	✓	Awareness Offered
DE	Awareness Offered	Awareness Offered	✓	✓	Awareness Offered
FL	✓	✓	✓	✓	Awareness Offered
GA	✓	✓	✓	✓	Awareness Offered
HI	Awareness Offered	Awareness Offered	✓	✓	Awareness Offered
IA	✓	✓	✓	✓	Awareness Offered
ID	✓	Awareness Offered	✓	✓	Awareness Offered
IL	✓	✓	✓	✓	✓
IN	✓	✓	✓	✓	Awareness Offered
KS	✓	✓	✓	✓	Awareness Offered
KY	✓	Awareness Offered	✓	Partial Coverage	Awareness Offered
LA	Awareness Offered	Awareness Offered	✓	✓	Awareness Offered
MA	✓	✓	✓	✓	✓
MD	✓	✓	✓	✓	Awareness Offered
ME	Awareness Offered	✓	✓	✓	Awareness Offered
MI	✓	✓	✓	Partial Coverage	Awareness Offered
MN	✓	✓	✓	✓	Awareness Offered
MO	✓	✓	✓	Partial Coverage	Awareness Offered
MS	✓	✓	✓	✓	Awareness Offered
MT	✓	✓	✓	Partial Coverage	Awareness Offered
NC	✓	✓	✓	✓	Awareness Offered
ND	✓	✓	✓	✓	Awareness Offered

Food & Beverage

	On-Premise Alcohol Training	Off-Premise Alcohol Training	Food Manager	Food Handler	Cannabis
NE	Awareness Offered	Awareness Offered	✓	Partial Coverage	Awareness Offered
NH	✓	✓	✓	✓	Awareness Offered
NJ	✓	✓	✓	✓	Awareness Offered
NM	✓	✓	✓	✓	Awareness Offered
NV	Awareness Offered	Awareness Offered	✓	Partial Coverage	Awareness Offered
NY	✓	✓	Except NYC	✓	Awareness Offered
OH	✓	✓	✓	✓	Awareness Offered
OK	Awareness Offered	Awareness Offered	✓	✓	Awareness Offered
OR	✓	✓	✓	✓	Awareness Offered
PA	✓	✓	✓	✓	Awareness Offered
RI	Awareness Offered	Awareness Offered	✓	✓	Awareness Offered
SC	✓	✓	✓	✓	Awareness Offered
SD	Awareness Offered	✓	✓	✓	Awareness Offered
TN	✓	✓	✓	✓	Awareness Offered
TX	✓	✓	✓	✓	Awareness Offered
UT	✓	✓	✓	✓	Awareness Offered
VA	✓	✓	✓	✓	Awareness Offered
VT	Awareness Offered	Awareness Offered	✓	✓	Awareness Offered
WA	✓	✓	✓	Awareness Offered	Awareness Offered
WI	Awareness Offered	Awareness Offered	✓	✓	Awareness Offered
WV	✓	✓	✓	Partial Coverage	Awareness Offered
WY	✓	✓	✓	✓	Awareness Offered



Food & Beverage

We Also Offer

HACCP

Certus offers HACCP training to support food manufacturing and higher-risk operations with a preventive, process-based approach to controlling food safety hazards. We provide a short **Introduction to HACCP** course to build foundational understanding, plus a full **HACCP Certification** program that is approved/accredited by the International HACCP Alliance.

Allergens

Our Food Allergens Essentials course helps teams reduce allergen-related incidents by reinforcing the FDA-recognized major allergens, cross-contact prevention, and clear communication with guests and coworkers. It's 60 minutes, ANAB-accredited, and includes guidance on recognizing symptoms and responding appropriately if a reaction occurs.

Mixology

Mixology: The Art of the Cocktail is a one-hour online course for bar and hospitality staff that covers bar tools, spirits and flavor profiles, cocktail techniques (shaking, stirring, muddling, garnishing), and includes recipe cards for 34 popular cocktails.



Workforce Development

WORKFORCE DEVELOPMENT

Build career-ready skills, drive internal mobility, and validate job readiness – across frontline, office, and technical roles.

Key Benefits & Outcomes

- Faster onboarding and time-to-productivity with role-based pathways
- Upskill and reskill teams to support retention and internal mobility
- Reinforce consistent manager expectations and workplace behaviors at scale
- Measure skill readiness with targeted assessments and clear benchmarks
- Flexible learning that works for distributed teams: quick-burst, self-paced, and structured programs

Core Program Areas

- Frontline microlearning for customer service, safety refreshers, and communication skills
- Leadership development for new managers, coaching, performance, and culture
- Business skills for HR fundamentals, finance basics, and project execution
- Digital literacy and productivity tools such as Excel and workplace tech
- Technology and IT skills across AI & machine learning, cybersecurity, cloud, and data fundamentals
- Skills assessments for hiring, placement, promotions, and internal mobility

Tell us your roles, priority skill gaps, and target outcomes. We'll recommend pathways and a rollout plan.

Target Skill Gaps with Precision

5-MINUTE GAMIFIED MICROLESSONS

Short, game-based lessons designed for daily reinforcement – ideal for frontline teams, quick refreshers, and behavior change at scale. Content spans areas like communication skills, compliance/safety, customer service/hospitality, digital literacy, financial literacy, leadership, sales, and workplace skills.

SKILLS ASSESSMENTS (JOB-READINESS AND PROFICIENCY VALIDATION)

A broad assessment catalog to benchmark skills for hiring, placement, promotions, and growth planning – covering job families such as accounting/finance, administrative, customer service/call center, engineering, healthcare, industrial/warehouse, management, sales/marketing, and technology.

ON-DEMAND COURSES AND CERTIFICATION PATHWAYS

A deep self-paced library across leadership, business, and technology, with certification-aligned tracks to support internal mobility and role readiness. Ideal for building standardized career pathways and enabling employees to progress from foundational skills to advanced competencies. Includes deep coverage in areas like strategy, management, project management, communication, HR, process improvement, and more.

Workforce Development

Gamified Microlearning

COMMUNICATION SKILLS

- Bias Defined
- Business Comms
- Communication Factors
- Communication Methods
- Do You Have a Smart Mouth?
- Face-to-Face Comms
- Handling Bias
- Handling Objections
- How to Win Friends
- Nonverbal
- Proactive on a Team
- Science of Bias
- Start With Why
- Unconscious Bias

COMPLIANCE/SAFETY

- Active Shooter
- Back Injuries
- Civics Foundations
- Cords & Power Strips
- COVID-19 F&B
- Cuts & Burns
- Emergency Eyewash
- Extension Cords
- FCPA
- FCPA Compliance
- FCPA Elements
- FCPA Overview
- Fire Ext
- Human Trafficking

- Infection Control in HC: Safe Work Practices
- Know Your Rights
- Ladder Safety
- Lockout & Tagout
- OSHA Standards
- Slips, Trips, & Falls

CUSTOMER SERVICE/HOSPITALITY

- Customer Complaints
- Front Desk
- Greeting Customers
- Service 101
- Service Basics
- Service Recovery
- Room Service

DIGITAL LITERACY

- Computer Files
- Computer Parts
- Excel
- Google Docs
- Google Meet
- Google Sheets
- Instant Messaging
- Microsoft Teams
- Microsoft Teams 2.0
- Microsoft Word
- Phishing
- PowerPoint
- Protecting your Personal Info Online
- Search Engines
- Smartphone Basics

- Social Media
- Tech Industry
- The Digital Use Divide
- Virtual Meetings
- What is a Computer?
- What makes a computer, a computer?
- Zoom
- Zoom Advanced

EMAILS

- Answering Emails
- Effective E-mail
- Email Length
- Framing & Writing
- From & Subject Line
- Tone & Formatting

FINANCIAL LITERACY

- Balancing Checkbooks
- Credit Card Interest
- Cryptocurrency
- FICO Scores
- Finance Industry
- Loans
- Paychecks
- Processing Credit Cards
- Retirement Foundations
- Saving & Budgeting
- Scams
- Taxes

FOOD INDUSTRY

- Alcohol Service
- Bartending

Workforce Development

- Cleaning Standards
- Closing
- Contact Etiquette
- Food Handler
- Food Safety
- Food Service
- Franchising 101
- Spirits
- Wine

HEALTH CARE

- Health Care Industry
- Health Science Occupations
- HIPAA
- Licensed Practical & Vocational Nurses
- Nursing Assistants
- Patient Confidentiality
- Registered Nurses

JOB SEARCH/INTERVIEWING

- Behavioral Interviews
- Interview Prep
- Interview Skills
- Networking
- Personal Branding
- Public Speaking
- Relationship Pro
- Resume Ready
- Top 5 Questions to Ask
- Top Interview Tips
- Ultimate Interview Guide
- Virtual Etiquette
- Virtual Interview Prep



LEADERSHIP

- 21 Laws of Leadership
- Dare to Lead
- Deliver Powerful Feedback
- Effective Coaching
- Effective Executive
- Effective Feedback
- Feedback Bias
- Giving Feedback
- Inclusive Culture
- Inclusive Leader
- Influence
- Lead & Communicate
- Lead with Care & Accountability
- Leadershift
- Leadership of Self
- Leading with Resiliency
- Take Me to Your Leader
- The Coaching Habit
- The Leader Habit

MANAGEMENT

- 1-Minute Manager
- Acknowledging Opinions
- Conflict Mgmt
- Difficult Convos
- Difficult Convos at Work
- Managing Diversity
- Managing Remote

OTHER

- Real Estate Biz

SALES

- #1 Seller
- Audiences
- Getting to Yes
- Negotiating
- Persuasion
- Prospecting
- Sales as a Career
- Science of Selling

Workforce Development

WORKPLACE SKILLS

- 7 Habits
- Active Listening
- Art of the Follow-Up
- Attitude First
- Being Proactive
- Beyond the Office
- Building Rapport
- Building Teams
- Collaboration
- Creating Habits
- Creative Thinking
- Demonstrating Respect
- Dress for Success
- Empathy Matters
- EQ
- Etiquette 101
- Goal Setting
- Mindfulness
- Positive Attitude
- Positive Mindset
- Reducing Stress
- Self Awareness
- The Power of Habit
- The Science of Accelerated Learning
- Time Management
- Working Remote
- Work-Life Balance
- Workspace

Skills Assessments Catalog

Over 1,500 assessments to measure competence and identify room for growth across all the following job categories:

ACCOUNTING/FINANCE

- Accounting
- Banking
- Commercial Insurance
- Corporate Tax
- Credit Management
- Economics
- Finance
- Loan Officer
- Payroll
- QuickBooks
- Sage
- Title Insurance

ADMINISTRATIVE

- Analytical Skills
- Basic Arithmetic
- Basic Computer Literacy
- Basic Office Skills
- Basic Reading Comprehension
- Basic Spelling
- Basic Statistics
- Bookkeeping
- Business Writing
- Cash Handling
- Clerical
- Computer Literacy

- Data Entry
- Email Etiquette
- Human Resources
- Internet Basics
- Office Filing
- Project Management
- Shorthand
- Typing
- Workplace Administration

CALL CENTER/CUSTOMER SERVICE

- 911 Operators
- Customer Service
- Data Entry
- Listening Skills
- Outbound Sales Skills
- Retention

ENGINEERING

- Aerospace Engineering
- Automotive Engineering
- Chemical Engineering
- Civil Engineering
- Electrical Engineering
- Electronics and Embedded Systems Engineering
- Electronics and Semiconductor Engineering
- Electronics and Telecommunications Engineering
- Geoscience Engineering
- Industrial Engineering
- Mechanical Engineering
- Mining Engineering

Workforce Development

- Petroleum Engineering
- Plastic Engineering
- Polymer Engineering
- Production Engineering
- Telecommunications Engineering

FOOD SCIENCE/HOSPITALITY

- Culinary Skills
- Food and Beverage Services
- Food Science
- Hospitality Associate
- Housekeeping
- Restaurant Manager
- Hotel Manager
- Retail Manager

HEALTHCARE

- Cultural Diversity
- Dental
- General Diseases
- Healthcare Industry Terminology
- HIPAA
- LPN/LVN
- Medical Assistant
- Medical Billing
- Medical Office
- Medical Records Coding
- Medical Terminology
- Nursing
- Pediatrics
- Phlebotomy
- Typing

INDUSTRIAL/WAREHOUSE

- Arithmetic
- Assembly and Matching
- AutoCAD
- Basic CNC
- Basic Industrial Skills
- Basic Ruler Reading
- Blueprints
- Carpentry
- Electricians
- Forklift
- General Maintenance
- Hazardous Materials
- HVAC
- Masonry
- Mechanical Engineering
- Metalworking
- Metric Ruler Reading
- Pick/Pack
- PLC
- Rough Carpentry
- Shipping and Receiving
- Soldering
- Tools and Fasteners
- Welding

LEGAL

- Abbreviations
- Filing
- Legal Assistant
- Paralegal
- Typing
- Vocabulary

MANAGEMENT

- Leadership
- Project Management

SALES/MARKETING

- Digital Advertising
- Google Analytics
- Logical Reasoning
- Marketing
- Sales Concepts
- Search Engine Optimization
- Social Media

SCIENCES/LIFE SCIENCES

- Basic Biology
- Biochemistry
- Biotech Lab Techniques
- Cardiology
- Dermatology
- Fundamentals of Chemistry
- Fundamentals of Physics
- Molecular Biology
- Pharmaceutical Science
- Pharmacology
- Pharmacy Technician

TECHNOLOGY - CYBERSECURITY/ INFORMATION SECURITY

- Commercial Cyber Aptitude Test
- Cyber Risk
- Internet Security

TECHNOLOGY - INFRASTRUCTURE & OPERATIONS

- Cisco
- Computer Science

Workforce Development

- Data Mining
- DB2
- Ethernet Networking
- Kubernetes
- Linux Administration
- Microsoft Server
- Microsoft Windows
- Networking
- Oracle
- Technical Support
- VMware
- WebLogic
- Wireless Networking

TECHNOLOGY - SOFTWARE ENGINEERING/PROGRAMMING

- .NET Programming
- AJAX
- Apache
- C++
- CSS

- COBOL
- Cold Fusion
- Computer Programming
- Dojo
- Drupal
- GIT
- HTML5
- Java
- JavaScript
- jQuery
- Mobile App Development
- MongoDB
- PHP
- Python
- R Programming
- Ruby
- Ruby on Rails
- Selenium
- SQL
- Tableau

- UNIX
- Visual Basic
- Visual C++

TECHNOLOGY - SOFTWARE/TOOLS

- Adobe
- Crystal Reports
- Google
- IBM
- Lotus Notes
- Microsoft Office
- PeopleSoft
- SAP
- SAS

On-Demand Courses and Certification Pathways

Skills Assessments Catalog

LEADERSHIP SKILLS

LEADERSHIP ESSENTIALS

- Accountability
- Developing as a Leader
- Establishing a Positive Work Culture
- Goal Setting
- Leadership Foundations
- Leadership Transitions
- Leading Change
- Leading with Emotional Intelligence
- Leading with Vision
- Women in Leadership



Workforce Development

LEADERSHIP MINDSETS

- Digital Visionary Mindset
- Innovation Mindset

SLDP LEARNING PROGRAMS

- Coaching for Success
- Cultivating Empathy and Connection
- Delegating Effectively
- Developing People as a Leader
- Embracing Feedback as a Leader
- Giving Feedback as a Leader
- Harnessing Conflict
- Influencing as a Leader
- Innovating with the Customer in Mind
- Leading Authentically
- Leading for Results
- Leading Your Team
- Managing Change Successfully
- Nurturing Your Own Wellbeing
- Sharing Your Vision

LEADING THE BUSINESS

- Customer First Leadership
- Empathy and Connection
- Judgment & Decisiveness
- Leadership in the Age of AI
- Leading a Culture of Execution
- Leading Innovation
- Leading Organizational Vision
- Managing Priorities
- Problem Solving & Decision Making
- The Adaptive Leader

- The Data-Driven Leader
- The Digital Savvy Leader
- The Influential Leader
- Thinking Critically
- Thinking Strategically

LEADING YOUR TEAM

- Building & Leading Teams
- Developing People
- Giving Effective Feedback
- Leader as Coach
- Leader as Motivator
- Leadership Toolkits
- Leading Through Change
- Leading Virtually
- Learning Culture
- Live Events
- Managing Conflict
- The Collaborative Leader

LEADING YOURSELF

- Embracing Feedback
- Executive Presence
- Leader Transitions
- Leadership Networking
- The Accountable Leader
- The Agile Leader
- The Emotionally Intelligent Leader
- The Ethical Leader
- The Mindful Leader
- Women & Leadership

BUSINESS EXECUTION

- Developing a Business Execution Culture

- Driving Performance
- Managing a Crisis
- Managing Risk

BUSINESS STRATEGY

- Business Continuity
- Competition
- Global Strategy
- Growth Strategy
- Industry Analysis
- Innovation & Creativity
- Strategic Planning & Execution
- Strategic Thinking
- Sustainability
- Workplace after Pandemic and Crisis

MANAGEMENT ESSENTIALS

- Coaching
- Collaboration
- Empowering Employees
- First-Time Manager
- Giving and Receiving Feedback
- Leading Effective Meetings
- Management Decision Making
- Mentoring
- Motivating People
- Setting and Managing Priorities

MAYO CLINIC ON COVID MANAGEMENT

- COVID Management
- Pandemic Preparedness

PROJECT MANAGEMENT

- Agile Project Management

Workforce Development

- Program Management Essentials
- Project Management Essentials

TEAM MANAGEMENT

- Delegation
- Leading Teams
- Managing & Developing People
- Managing Across Generations
- Managing Team Conflict
- Managing Virtual Teams
- Measuring & Managing Performance

BUSINESS CERTIFICATIONS

ASQ

- Six Sigma Yellow Belt
- Six Sigma Green Belt
- Six Sigma Black Belt

HRCI

- Professional in Human Resources (PHR)
- Senior Professional in Human Resources (SPHR)

PMI

- Certified Associate in Project Management (CAPM)
- Project Management Professional (PMP)

BUSINESS SKILLS

AI BUSINESS TRANSFORMATION

- Foundations of Generative AI
- Human Skills to Sustain an AI

Transformation

- Leading an AI Transformation
- Reimagining Work with Generative AI
- Responsible Application and Guardrails for Generative AI

BUSINESS COMMUNICATION

- Business Grammar
- Communication Essentials
- Crisis Communications
- Dealing with Conflict
- Difficult Conversations
- Email Productivity
- Filler Words and Effective Communication
- Giving Feedback
- Listening
- Mastering the Art of Resume Writing
- Negotiation
- Oral Communication
- Presentation Skills
- Receiving Feedback
- Written Communication

BUSINESS PLANNING & ANALYSIS

- Analytics
- Building Business Cases & Plans

CUSTOMER SERVICE

- Customer Relationships
- Customer Service Operations
- Essential Customer Service Skills

FINANCE

- Accounting
- Auditing
- Budgeting
- Cost Management
- Finance Essentials
- Financial Analysis

HUMAN RESOURCES

- Compensation & Benefits
- Diversity, Equity, & Inclusion
- Employee Retention
- Human Resources Professional
- Interviewing
- Learning & Development
- On-Boarding
- Organizational Culture
- Performance Management & Measurement
- Recruiting & Hiring
- Succession Planning
- Talent Management

PROCESS IMPROVEMENT

- Business Processes
- Operational Excellence
- Operations Management Essentials
- Quality Management
- Six Sigma
- Supply Chain

PROFESSIONAL DEVELOPMENT

- Adapting to Change
- Administrative Skills
- Creative Thinking & Brainstorming

Workforce Development

- Critical Thinking
- Decision Making
- Influence & Persuasion
- Managing Up
- Networking & Building Relationships
- Resilience & Perseverance
- Self-Development
- Work/Life Balance
- Working Effectively on a Team
- Working Remotely

PERSONAL ACCOUNTABILITY

- Ethics, Integrity, & Trust
- Managing Yourself

PERSONAL PRODUCTIVITY

- Personal Productivity
- Time Management

SELF-DISCOVERY

- Career Planning
- Discovering Your Strengths
- Emotional Intelligence
- Managing Stress

WELL-BEING

- Financial Well-Being
- Meditation for Wellness
- Menopause
- Mental Well-Being
- Mindfulness at Work
- Physical Well-Being



WORKING AND LEARNING TOGETHER FROM HOME

- Digital Citizenship and Safety
- Etiquette & Conduct While Working From Home
- Managing Stress

COMPLIANCE / WORKPLACE SAFETY

LEGAL COMPLIANCE

- Global Compliance
- Harassment Prevention
- HIPAA
- HR Compliance
- Title IX

ENVIRONMENTAL HEALTH, SAFETY, AND TRANSPORTATION

- Active Shooter
- Cal/OSHA
- DOT
- Driving Safety

- First Aid
- Forklift Safety
- HAZWOPER
- IATA
- Industrial Safety
- Infectious Diseases

DIGITAL TRANSFORMATION

AGILITY FOR DIGITAL TRANSFORMATION

- Agile Methodologies
- Agile Mindset & Culture

DATA SCIENCE

- Big Data
- Data and Analytics at Work
- Data and Analytics Literacy
- Data Visualization
- Data-driven Decision Making

Workforce Development

DIGITAL EXPERIENCES

- Design Thinking Methodology
- Designing Digital Experiences
- Serving Digital Customers

DIGITAL MARKETING & COMMUNICATIONS

- Social Media Marketing

DIGITAL SOFT SKILLS COMPETENCIES

- Championing Digital Transformation
- Computational Thinking
- Continuous Learning
- Cross-Functional Collaboration

ESSENTIALS OF DIGITAL TRANSFORMATION

- Digital Automation
- Digital Transformation Strategy
- Disruptive Technologies
- Functional Insights on Digital Transformation
- Industry Insights on Digital Transformation
- Infrastructure & Architecture

VIRTUAL WORK

- Virtual Collaboration

SALES & MARKETING

CORPORATE COMMUNICATIONS

- Advertising
- Digital Marketing/Social Media
- Public Relations

CORPORATE MARKETING

- Brand Management
- Marketing Essentials
- Marketing Strategy & Planning

CUSTOMER SUCCESS

- Customer Success Management

PRODUCT MARKETING

- Market Research
- Pricing

SALESFORCE & CHANNEL MANAGEMENT

- Channel Management
- Sales Methodologies
- Salesforce Management

SELLING SKILLS

- Selling Essentials

PRODUCTIVITY & COLLABORATION TOOLS

BROWSERS & OPERATING SYSTEMS

- Android End User
- Firefox
- Google Chrome
- Internet Explorer
- iOS End User
- Mac Operating Systems
- Microsoft Edge
- Windows End User

COLLABORATION

- Cisco Jabber

- Confluence
- Google Chat
- Google Hangouts
- Google Meet
- IBM Connections
- Join.me
- Microsoft Stream
- Smartsheet
- Webex
- Yammer
- Zoom

DESIGN

- Adobe Acrobat
- Adobe Connect Meetings
- Adobe Dreamweaver
- Adobe Edge Animate
- Adobe Illustrator
- Adobe InDesign
- Adobe Photoshop
- Adobe Premiere Elements
- Adobe Premiere Pro
- Design Tools
- Sketch
- Video Editing Tools
- Website Development Tools

MICROSOFT OFFICE

- Access
- Copilot
- Excel
- Lync End User
- Microsoft 365 End User
- Microsoft Forms

Workforce Development

- Microsoft Stream
- Microsoft Teams
- Office Delve
- OneDrive
- OneNote
- Outlook
- PowerPoint
- Project
- SharePoint End User
- Visio
- Word

PRODUCTIVITY TOOLS

- Box
- Dropbox
- Facebook
- Gemini for Workspace
- Gmail
- Google AdWords
- Google Analytics for Marketers
- Google Apps
- IBM Connections
- IBM Notes
- IBM Verse
- Instagram
- JIRA
- Microlearning: Gen AI Enabled Productivity & Collaboration
- Microsoft Dynamics 365
- Microsoft Power Apps
- Microsoft Power Platform
- Power BI
- QuickBooks

- Salesforce End User
- SAP End User
- Slack
- Smartsheet
- Social Networking
- Tableau
- Typing Skills

PROGRAMMING & TECHNOLOGY SKILLS

CLOUD

- Cloud Architect
- Cloud Computing for Decision-makers and Leaders
- CloudOps
- Load Balancing Multi and Hybrid Cloud Solutions

DATA / MACHINE LEARNING (ML) / ARTIFICIAL INTELLIGENCE (AI)

- Advanced Snowflake
- AI and ML for Decision-makers and Leaders
- Analyze Data with SQL
- Beginner Machine Learning
- Build Chatbots with Python
- Causal Inference with R
- Computer Science
- Data Analysis
- Data Analytics
- Data Engineer
- Data for Decision-makers and Leaders
- Data Infrastructure with Apache Cassandra

- Data Infrastructure with Apache Kafka
- Data Science Foundations
- Data Visualization Mastery
- Data Visualization with D3.js and Generative AI
- Data Visualization with Python
- Deep Learning Fundamentals
- Discrete Math: Math for Computer Scientists
- Essential Math for Data Science
- Explainable AI
- Fundamental Math for Data Science
- Generative AI Introduction and Overview
- Generative AI Pitfalls
- Graph Analytics
- How to Transform Tables with SQL
- Image Generation with AI
- Improving Machine Learning Models
- Introduction to AI Agents
- Introduction to Big Data with PySpark
- Introduction to ChatGPT
- Introduction to Transformers
- IT Automation with Generative AI
- Learn MongoDB
- Learn Statistics with Python
- Learn Tableau for Data Visualization
- Leveraging Generative AI APIs
- Machine Learning

Workforce Development

- Mastering Power BI
- Midjourney for Marketing
- MLOps
- Natural Language Processing
- Natural Language Processing and LLMs
- Neural Networks with PyTorch
- NLP
- No/Low Code Machine Learning
- OpenAI GPT API
- Pair Programming with Generative AI Tools
- Practical ChatGPT: From Use Cases to Prompt Engineering & Ethical Implications
- Predictive Analytics
- Principles of Data Literacy
- Prompt Engineering for Data Science
- Prompt Engineering for Statistics and Machine Learning
- Prompt Engineering with Generative AI Tools
- R
- Software Engineering for Data Scientists
- Tableau Prep Builder
- Terraform Expedition: Exploring Infrastructure as Code
- The Generative AI Cloud Odyssey: Exploring AWS, Azure, and GCP
- Understanding the AI Landscape for Developers
- Working with Amazon DynamoDB
- Working with Azure Cosmos DB

- Working with Google Cloud SQL
- Working with Microsoft Azure SQL
- Working with MongoDB Atlas

DEVELOPER TOOLS

- Akka
- Apache Flink
- Apache JMeter
- Apache Kafka
- Apache Maven
- Apache Solr
- Apache Subversion
- Apache Tomcat
- APIs
- Chef
- Cucumber
- Docker
- Elasticsearch
- GitHub
- Grunt
- Gulp.js
- HP LoadRunner
- Ionic
- iRise
- Jasmine
- Jenkins
- JIRA
- Justinmind
- Kendo
- Kubernetes
- MEAN.js
- Object-Relational Mapping
- Puppet

- RabbitMQ
- React
- Salesforce Development
- Selenium
- Skillshorts
- Team Foundation Server
- Terraform
- Vagrant
- Visual Studio
- WCF
- WebLOAD
- Yeoman

DEVOPS

- Automation & Scripting
- BI & Monitoring
- Build
- Cloud / IaaS / PaaS
- Collaboration Tools
- Configuration & Provisioning
- Configuration Management
- Containerization
- Continuous Integration
- Core & Foundation-Level Learning
- Languages
- Logging
- Testing

MICROSERVICES

- Microservices Development

MOBILE DEVELOPMENT

- Android Development
- Apache Cordova

Workforce Development

- Appcelerator
- Appium
- Ionic
- iOS Development
- Mobile Development Core Concepts
- PhoneGap
- Universal Windows Platform

PROGRAMMING LANGUAGES

- Angular
- ASP.NET
- Backbone.js
- Bootstrap
- C/C++ Programming
- C#
- Clojure
- Eclipse
- Ember.js
- Entity Framework
- Express
- F#
- Faust
- Go
- Go/Golang
- HTML5 & CSS3
- Java
- JavaScript Core Concepts
- JQuery
- JsRender
- Junit
- Knockout
- Kotlin
- Learn Angular
- LoopBack
- MATLAB
- Node.js
- Perl
- PHP
- Python
- R Programming
- Ruby
- SAS
- Scala
- Sinatra
- Skillshorts
- Spring
- Spring Boot
- Swift
- TestNG
- TypeScript
- Underscore.js
- Visual Basic for Applications
- Vue.js
- Development Fundamentals
- Domain-Driven Design
- Enterprise Architecture
- Figma
- Full Stack Developer
- Kanban
- LAMP
- Mobile Development
- Object-Oriented Design
- OWASP
- Redis
- Ruthlessly Effective Automation
- Scrum
- Secure Software Lifecycle
- Service-Oriented Architecture
- Software Automation
- Software Development Core Concepts
- Software Product Management
- Software Testing
- Software Testing Automation
- Storybook
- Systems & Performance Engineering
- Technical Product Management
- Technical Program Management
- TOGAF(r)
- UX Design
- Waterfall

SECURE PROGRAMMING

- Secure Programming
- Secure Programming Core Concepts
- Writing Secure Code

SOFTWARE ARCHITECTURES

- Cross-Platform Development
- Microservices Architecture

SOFTWARE DEV PRACTICES

- Agile Development
- Clean Coding

WEB DEVELOPMENT

- Ajax
- Alexa Development
- Blockchain

Workforce Development

- Digital Accessibility
- Drupal
- IBM WebSphere
- Oracle ATG Web Commerce
- REST
- UI/UX Design
- Virtual Reality (VR)
- Web Accessibility
- Web Design
- WordPress

SECURITY

INFORMATION SECURITY

- Cybersecurity
- Ethical Hacking
- Information Security Manager
- Information Security Operations
- Information Systems Auditing
- Mobile Security Administration
- OS Exploits
- OWASP
- Penetration Testing
- Security Threat Intelligence

TECHNOLOGY CERTIFICATIONS

(ISC)2

- Certified in Cybersecurity (CC)
- Certified Information Systems Security Professional (CISSP)
- Systems Security Certified Practitioner (SSCP)
- Certified Secure Software Lifecycle

Professional (CSSLP)

- Certified Cloud Security Professional (CCSP)

AMAZON WEB SERVICES

- AWS Certified Cloud Practitioner
- AWS Certified Cloud Practitioner - Foundational
- AWS Certified Solutions Architect - Associate
- AWS Certified Solutions Architect - Professional
- AWS Certified DevOps Engineer - Professional
- AWS Certified Developer - Associate
- AWS Certified SysOps Administrator - Associate
- AWS Certified Machine Learning - Specialty

CISCO

- CCT Routing and Switching
- CCNA
- Cisco Certified DevNet Associate (DEVASC)
- Cisco Certified CyberOps Associate
- CCNP Enterprise
- CCNP Security
- CCNP Collaboration
- CCNP Data Center

CLOUD NATIVE COMPUTING FOUNDATION

- Certified Kubernetes Administrator (CKA) 2024

COMPTIA

- CompTIA IT Fundamentals+
- CompTIA A+
- CompTIA A+
- CompTIA Network+
- CompTIA Security+
- CompTIA Cybersecurity Analyst (CySA+)
- CompTIA PenTest+
- CompTIA Advanced Security Practitioner (CASP+)
- CompTIA Linux+
- CompTIA Server+
- CompTIA Cloud Essentials
- CompTIA Cloud+ Certification
- CompTIA Data+

GOOGLE

- Google Cloud Digital Leader
- Google Professional Cloud DevOps Engineer
- Google Professional Data Engineer
- Google Cloud Associate Cloud Engineer
- Google Cloud Certified - Professional Cloud Architect
- Google Professional Cloud Developer

INFORMATION SYSTEMS AUDIT AND CONTROL ASSOCIATION (ISACA)

- Certified Information Systems Auditor (CISA)
- Certified Information Systems Auditor (CISA)

Workforce Development

- Certified Information Security Manager (CISM)

INTERNATIONAL SOFTWARE TESTING QUALIFICATION BOARD (ISTQB)

- ISTQB Certified Tester Foundation Level 4.0 (CTFL)

MICROSOFT

- Azure Administrator Associate
- Azure Developer Associate
- Microsoft Certified Azure Fundamentals
- Microsoft 365 Certified Fundamentals
- Microsoft Certified: Azure DevOps Engineer Expert
- Microsoft Certified: Azure Solutions Architect Expert
- Microsoft Certified: Azure Security Engineer Associate
- Microsoft Certified: Teams

Administrator Associate

- Microsoft Certified: Azure AI Fundamentals
- Microsoft Certified: Azure Data Fundamentals
- Microsoft Certified: Azure Data Engineer Associate
- Microsoft Certified: Azure Data Scientist Associate
- Microsoft Certified: Power BI Data Analyst Associate
- Microsoft Certified: Security, Compliance, and Identity Fundamentals

ORACLE

- Oracle Database 12c
- Java Certified Foundations Associate
- Java SE 11 Programmer I
- Java SE 11 Programmer II

RED HAT

- Red Hat Certified System Administrator (RHCSA)

SAS

- SAS Base Programmer

VMWARE

- VMware VCP-DCV



Trades & Licensing

TRADES & LICENSING

Licensing and continuing education across regulated professions – managed at scale.

Key Benefits & Outcomes

- Support licensing and renewal requirements across multiple states
- Coverage across a broad range of regulated professions
- Designed for individuals and for employers managing licensed teams
- Helps standardize training across jurisdictions and role types Professional Services categories

Core Program Areas

- Licensing training in more than a dozen categories including Real Estate, Insurance, Electrical, Building Contracting, HVAC, Pesticide, Plumbing, and more
- Broad geographic coverage meeting requirements of local regulators to deliver approved credits
- See our approval matrices below for an idea of the scope of our programs

Tell us your roles, priority skill gaps, and target outcomes. We'll recommend pathways and a rollout plan.

Electrical

	Exam Prep	Continuing Education		Exam Prep	Continuing Education		Exam Prep	Continuing Education
AK	✓	✓	IN	✓		NH	✓	✓
AL	✓	✓	KS	✓	✓	NJ	✓	✓
AR	✓	✓	KY	✓	✓	NM	✓	✓
AZ	✓		LA	✓		NV	✓	✓
CA	✓	✓	MA	✓	✓	NY	✓	✓
CO	✓	✓	MD	✓	✓	OH	✓	✓
CT	✓	✓	ME	✓	✓	OK	✓	✓
DC	✓		MI	✓	✓	OR	✓	✓
DE	✓	✓	MN	✓	✓	PA	✓	✓
FL	✓	✓	MO	✓		RI	✓	✓
GA	✓	✓	MS	✓		SC	✓	
HI	✓		MT	✓	✓	SD	✓	✓
IA	✓	✓	NC	✓	✓	TN	✓	
ID	✓		ND	✓	✓	TX	✓	✓
IL	✓		NE	✓	✓	UT	✓	✓

Trades & Licensing

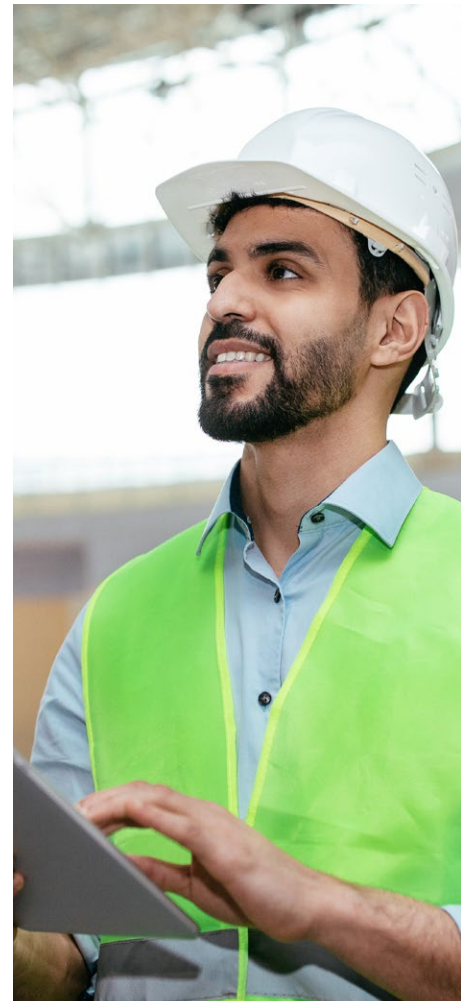
	Exam Prep	Continuing Education
VA	✓	✓
VT	✓	✓
WA	✓	✓
WI	✓	✓
WV	✓	
WY	✓	✓

	Continuing Education
KS	✓
KY	✓
LA	✓
MA	✓
MD	✓
ME	✓
MI	✓
MN	✓
MO	✓
MS	✓
MT	✓
NC	✓
NE	✓
NH	✓
NJ	✓
NM	✓
NV	✓
NY	✓
OH	✓
OK	✓
OR	✓
PA	✓
RI	✓
SC	✓
SD	✓
TN	✓
TX	✓

	Continuing Education
UT	✓
VA	✓
VT	✓
WA	✓
WI	✓
WV	✓
WY	✓
ND	✓

Electrical Inspector

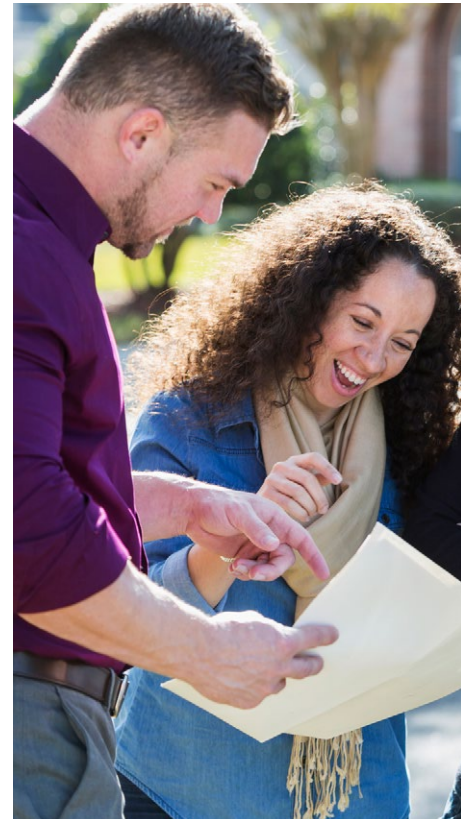
	Continuing Education
AK	✓
AL	✓
AR	✓
AZ	✓
CA	✓
CO	✓
CT	✓
DC	✓
DE	✓
FL	✓
GA	✓
HI	✓
IA	✓
ID	✓
IL	✓
IN	✓



Trades & Licensing

Real Estate

	Prelicense	Exam Prep	Post License	Continuing Education
AK				✓
AL	✓	✓		✓
AR				✓
AZ				✓
CA				✓
CO				
CT				
DC				
DE				
FL	✓	✓	✓	✓
GA				✓
HI				
IA				✓
ID				
IL				
IN				✓
KS				✓
KY				✓
LA				
MA				
MD				
ME				
MI	✓	✓		✓
MN	✓			✓
MO				✓
MS				



Trades & Licensing

Real Estate Continued

	Prelicense	Exam Prep	Post License	Continuing Education
MT				✓
NC				✓
ND				
NE				
NH				✓
NJ				✓
NM				
NV				
NY	✓	✓		✓
OH				✓
OK				✓
OR	✓			✓
PA				✓
RI				✓
SC				✓
SD				
TN				✓
TX	✓	✓	✓	✓
UT				✓
VA				
VT				
WA				✓
WI				
WV				✓
WY				



Trades & Licensing

Mortgage Loan Originator

	Prelicense	Continuing Education		Prelicense	Continuing Education		Prelicense	Continuing Education
AK			KY			NY		✓
AL		✓	LA		✓	OH		✓
AR			MA			OK		✓
AZ		✓	MD			OR		✓
CA	✓	✓	ME			PA		
CO		✓	MI		✓	RI		
CT			MN			SC		
DC			MO			SD		
DE			MS			TN		✓
FL	✓	✓	MT			TX	✓	✓
GA			NC			UT		
HI			ND			VA		✓
IA			NE			VT		
ID			NH			WA		✓
IL		✓	NJ		✓	WI		✓
IN		✓	NM			WV		
KS			NV		✓	WY		



Trades & Licensing

Plumbing

	Exam Prep	Continuing Education		Exam Prep	Continuing Education		Exam Prep	Continuing Education
AK	✓	✓	KY	✓	✓	NY	✓	
AL	✓	✓	LA			OH	✓	
AR			MA		✓	OK	✓	✓
AZ	✓		MD			OR	✓	✓
CA	✓		ME	✓		PA		
CO	✓	✓	MI	✓	✓	RI	✓	
CT	✓		MN	✓	✓	SC	✓	
DC			MO			SD	✓	✓
DE			MS	✓		TN	✓	
FL	✓	✓	MT	✓	✓	TX	✓	✓
GA	✓	✓	NC	✓		UT	✓	✓
HI	✓		ND	✓		VA	✓	✓
IA	✓	✓	NE			VT	✓	✓
ID	✓		NH	✓		WA	✓	✓
IL		✓	NJ			WI		✓
IN	✓		NM	✓	✓	WV	✓	
KS		✓	NV	✓		WY	✓	



Trades & Licensing

Pesticide

	Exam Prep	Continuing Education		Exam Prep	Continuing Education		Exam Prep	Continuing Education
AK	✓		KY	✓		NY	✓	✓
AL	✓	✓	LA	✓		OH	✓	
AR	✓		MA	✓	✓	OK	✓	✓
AZ	✓	✓	MD	✓	✓	OR	✓	✓
CA	✓	✓	ME	✓		PA	✓	✓
CO	✓		MI	✓	✓	RI	✓	
CT	✓		MN	✓		SC	✓	✓
DC	✓		MO	✓		SD	✓	
DE	✓	✓	MS	✓	✓	TN	✓	✓
FL	✓	✓	MT	✓	✓	TX	✓	✓
GA	✓	✓	NC	✓	✓	UT	✓	✓
HI	✓		ND	✓		VA	✓	
IA	✓		NE	✓		VT	✓	
ID	✓	✓	NH	✓		WA	✓	✓
IL	✓		NJ	✓	✓	WI	✓	
IN	✓	✓	NM	✓	✓	WV	✓	✓
KS	✓		NV	✓	✓	WY	✓	✓



Trades & Licensing

Building Contracting

	Prelicense	Exam Prep	Continuing Education
AK			✓
AL		✓	✓
AR		✓	
AZ		✓	
CA		✓	
CO			
CT			
DC			
DE			
FL		✓	✓
GA		✓	✓
HI			
IA			
ID			
IL			
IN			
KS			
KY			✓
LA		✓	✓
MA		✓	✓
MD		✓	
ME			
MI	✓	✓	✓
MN		✓	✓
MO			
MS		✓	✓

	Prelicense	Exam Prep	Continuing Education
MT			
NC		✓	✓
ND			
NE			
NH			
NJ			
NM	✓		
NV		✓	
NY			✓
OH			
OK			
OR	✓	✓	✓
PA			
RI			✓
SC		✓	
SD			
TN		✓	✓
TX			
UT		✓	
VA	✓	✓	
VT			
WA			
WI	✓		✓
WV		✓	
WY			

Trades & Licensing

Insurance

	Prelicense	Exam Prep	Continuing Education
AK			
AL	✓	✓	✓
AR			✓
AZ			✓
CA			✓
CO			✓
CT			✓
DC			
DE			✓
FL	✓		✓
GA			✓
HI			✓
IA			✓
ID			✓
IL			
IN			✓
KS			✓
KY			✓
LA			✓
MA			✓
MD			✓
ME			✓
MI			✓
MN			✓
MO			✓
MS			✓

	Prelicense	Exam Prep	Continuing Education
MT			✓
NC	✓	✓	✓
ND		✓	✓
NE			✓
NH			✓
NJ			✓
NM			✓
NV			✓
NY			✓
OH			✓
OK			✓
OR	✓		✓
PA	✓	✓	✓
RI			✓
SC			✓
SD			✓
TN			✓
TX			✓
UT			✓
VA			✓
VT			✓
WA	✓	✓	✓
WI			✓
WV			✓
WY			✓

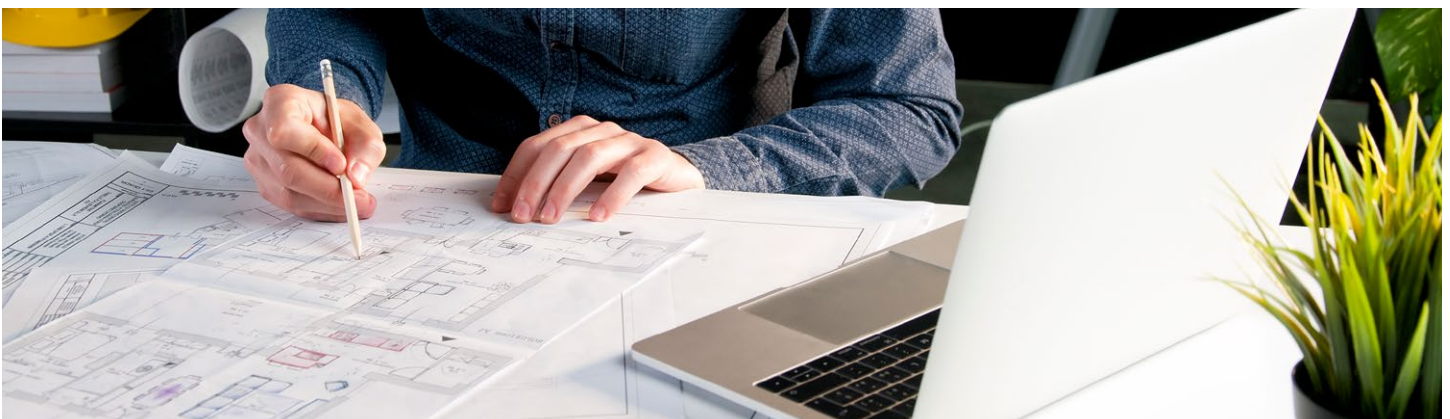
Trades & Licensing

Architecture

	Continuing Education
AK	✓
AL	✓
AR	✓
AZ	
CA	✓
CO	✓
CT	✓
DC	✓
DE	✓
FL	✓
GA	✓
HI	✓
IA	✓
ID	✓
IL	✓
IN	✓
KS	✓

	Continuing Education
KY	✓
LA	✓
MA	✓
MD	✓
ME	
MI	✓
MN	✓
MO	✓
MS	✓
MT	✓
NC	✓
ND	
NE	✓
NH	✓
NJ	✓
NM	✓
NV	✓

	Continuing Education
NY	✓
OH	✓
OK	✓
OR	✓
PA	
RI	✓
SC	✓
SD	✓
TN	✓
TX	✓
UT	✓
VA	✓
VT	✓
WA	✓
WI	✓
WV	✓
WY	✓



Trades & Licensing

HVAC

	Continuing Education
AK	✓
AL	✓
AR	✓
AZ	
CA	
CO	
CT	
DC	
DE	
FL	✓
GA	✓
HI	
IA	✓
ID	
IL	
IN	
KS	✓

	Continuing Education
KY	✓
LA	
MA	
MD	
ME	
MI	
MN	
MO	✓
MS	
MT	
NC	
ND	
NE	
NH	
NJ	
NM	✓
NV	

	Continuing Education
NY	
OH	✓
OK	✓
OR	
PA	✓
RI	
SC	
SD	
TN	
TX	✓
UT	
VA	✓
VT	
WA	
WI	
WV	
WY	



Trades & Licensing

Body Artist

	Prelicense	Continuing Education	HIV
AK		✓	✓
AL			✓
AR		✓	✓
AZ			✓
CA		✓	✓
CO		✓	✓
CT		✓	✓
DC			✓
DE		✓	✓
FL	✓		✓
GA		✓	✓
HI		✓	✓
IA		✓	✓
ID		✓	✓
IL		✓	✓
IN		✓	✓
KS		✓	✓
KY		✓	✓
LA		✓	✓
MA			✓
MD		✓	✓
ME		✓	✓
MI		✓	✓
MN		✓	✓
MO		✓	✓
MS		✓	✓

	Prelicense	Continuing Education	HIV
MT		✓	✓
NC		✓	✓
ND		✓	✓
NE		✓	✓
NH		✓	✓
NJ		✓	✓
NM		✓	✓
NV		✓	✓
NY		✓	✓
OH		✓	✓
OK		✓	✓
OR		✓	✓
PA		✓	✓
RI		✓	✓
SC		✓	✓
SD		✓	✓
TN		✓	✓
TX		✓	✓
UT		✓	✓
VA		✓	✓
VT		✓	✓
WA		✓	✓
WI		✓	✓
WV		✓	✓
WY		✓	✓

Trades & Licensing

Tax Prep

	Prelicense	Continuing Education		Prelicense	Continuing Education		Prelicense	Continuing Education
AK		✓	KY		✓	NY		✓
AL		✓	LA		✓	OH		✓
AR		✓	MA		✓	OK		✓
AZ		✓	MD		✓	OR	✓	✓
CA		✓	ME		✓	PA		✓
CO		✓	MI		✓	RI		✓
CT		✓	MN		✓	SC		✓
DC		✓	MO		✓	SD		✓
DE		✓	MS		✓	TN		✓
FL		✓	MT		✓	TX		✓
GA		✓	NC		✓	UT		✓
HI		✓	ND		✓	VA		✓
IA		✓	NE		✓	VT		✓
ID		✓	NH		✓	WA		✓
IL		✓	NJ		✓	WI		✓
IN		✓	NM		✓	WV		✓
KS		✓	NV		✓	WY		✓

Other Trades

Certus' licensing and continuing education catalog also include areas where we have targeted geographic approvals.

These include:

AUTO DEALING

- Prelicense: **FL, OR**
- Continuing Education: **CA, FL, OR**

BARBERY

- Prelicense: **FL**
- Continuing Education: **FL**

PERSONAL CARE SERVICES

- Prelicense: **FL**
- Continuing Education: **FL**

DRINKING WATER

- Continuing Education: **CA, IL, IN, ME, MN, MS, NC, NV, NY, OR, RI**

Trades & Licensing

Manufactured Home Installer

	Prelicense	Continuing Education		Prelicense	Continuing Education		Prelicense	Continuing Education
AK	✓	✓	KY			NY		
AL			LA			OH		
AR			MA	✓	✓	OK		
AZ			MD	✓	✓	OR		
CA			ME			PA	✓	✓
CO			MI	✓	✓	RI	✓	✓
CT	✓	✓	MN			SC		
DC			MO			SD	✓	✓
DE			MS			TN		
FL			MT	✓	✓	TX		
GA			NC			UT		
HI	✓	✓	ND			VA		
IA			NE	✓	✓	VT		
ID			NH			WA		
IL	✓	✓	NJ	✓	✓	WI	✓	✓
IN			NM			WV		
KS			NV			WY		

Other Trades Continued

WATER OPERATOR

- Continuing Education: **AL, AZ, GA, ID, KY, LA, MD, NJ, NM, OH, SC, TN, VA, WI**

WASTEWATER

- Continuing Education: **CA, IN, MA, NC, OR**

ALARM

- Continuing Education: **AL, LA, MS, NC, TN, TX**

UNARMED SECURITY GUARD

- Continuing Education: **NC**

GAS FITTER

- Continuing Education: **VA**

Career & Technical Training Essentials

CAREER & TECHNICAL TRAINING ESSENTIALS

Safety, environmental, and professional skills training built for hands-on shop and training environments – used by schools and employers to improve readiness and reduce preventable incidents.

Key Benefits & Outcomes

- Faster ramp-to-readiness for students, apprentices, and new hires entering the field
- Safer training and work environments through consistent hazard awareness and best practices
- Improved professionalism with communication, ethics, and workplace conduct foundations
- Stronger environmental responsibility through pollution prevention and sustainability training
- Simpler administration with online delivery plus centralized assignment, tracking, and reporting

Core Program Areas

- Automotive service safety and pollution prevention
- Collision repair and refinish safety
- Heavy-duty and diesel safety fundamentals
- Construction, welding, and machining lab safety
- Culinary and cosmetology safety training
- Professional skills, human resources, and sustainability training

Tell us your programs, training environments, and learner groups. We'll recommend the right bundles and rollout plan.

Exclusive Partner Credentials

Automotive Lift Institute: The “Lifting it Right: School Edition” online course is available exclusively for schools from S/P2 for just \$259 per rooftop. In this 1-hour course, students will learn how to identify different types of lifts, how to use key safety checks in preparing to lift a vehicle, how to operate a lift safely and effectively, and the importance of lift inspection and maintenance.

Daimler Trucks: “Daimler Trucks North America: Heavy-Duty Truck Terminology 101” is available with the S/P2 Heavy-Duty/Diesel bundle. In this 30-minute course, students will become familiar with general truck terminology, identify some components of heavy-duty trucks, know the basics of heavy-duty engine terminology, and learn about a career in the medium- and heavy-duty truck industry.

Crash Champions: The “Crash Champions: Plastic Repair Series” 60-minute online course, a series of instructional videos, is available for students with the S/P2 Collision Repair Bundle. Videos include: Repairing a Broken Tab, Creating a Missing Tab, Reattaching a large tab, Recreating a tab from Scratch, Repairing a Gash and more!

Valvoline: Three video courses, “Motor Oil 101,” “Automotive Fluids 101” and “Automotive Chemicals 101” are available with the S/P2 Automotive Service and Heavy-Duty/Diesel bundles. Each dynamic course is less than 30 minutes.

WD-40® Brand: The 30-minute online course “WD-40®: Cleaning, Storage, and Maintenance of Tools and Equipment” is available with the S/P2 Automotive Service, Collision Repair and Heavy-Duty/Diesel bundles. In this 30-minute course, students will learn the importance and practical applications of tool maintenance and storage, the effects of rust on tools, and the safety hazards associated with not taking care of tools.

Career & Technical Training Essentials

WD-40® for Construction: This 35-minute online course, "Cleaning, Storage and Maintenance of Tools and Equipment for Construction and Skilled Trades" is included with the S/P2 Construction bundle. Students will learn the importance of tool maintenance, storage and cleaning; the science behind maintenance products and their different uses; best practices for hand and power tool maintenance; and common product applications for cleaning and maintaining tools.

Skilled Trades & Service Readiness Library

AUTOMOTIVE SERVICE

- Ethics and YOU in the Automotive Industry
- Land That Job! Interview Skills for Automotive Students
- Automotive Service Pollution Prevention
- Automotive Service Safety
- Supervisor's Course

COLLISION REPAIR

- Electric Vehicle Safety
- Collision Repair and Refinish Pollution Prevention
- Collision Repair and Refinish Safety

CONSTRUCTION

- Ethics and YOU in the Construction Industry
- Land That Job! Interview Skills for Construction Students
- Construction

COSMETOLOGY

- Ethics and YOU in the Cosmetology Industry
- Land That Job! Interview Skills for Cosmetology Students

- Cosmetology

CULINARY

- Ethics and YOU in the Culinary Industry
- Land That Job! Interview Skills for Culinary Students
- Culinary – Food Safety
- Culinary – Workplace Safety

HEAVY-DUTY/DIESEL

- Land That Job! Interview Skills for Automotive Students
- Preparing a Vehicle for Service and Working With Customers
- Heavy-Duty/Diesel Technology Pollution Prevention
- Heavy-Duty/Diesel Technology Safety

HUMAN RESOURCES

- Active Shooter Situations
- Anger in the Workplace
- Bullying in the Work Environment
- Sexual Harassment Training – Harassment Awareness for Employees
- Sexual Harassment Training – Harassment Awareness for New York Employees
- Sexual Harassment Training for Managers and Supervisors

- Sexual Harassment Training for Managers and Supervisors in New York
- Substance Abuse Awareness and Management
- Violence in the Workplace

MACHINING

- Interview Skills for Students
- Machining

PROFESSIONAL SKILLS

- Be a Pro! Life Skills for Professional Success
- Creating a Customer-Centered Culture
- Developing Effective Communication Skills
- Land That Job! Building a Resume
- Successful Meeting Management for Managers and Business Owners
- Telephone Skills for Today's Professional World
- Time for a Team Huddle! Running Successful Team Meetings

Career & Technical Training Essentials

SUSTAINABILITY

- A Focus on Green Purchasing
- Assembling a Green Team
- Employee Benefits and Buy-In
- Green Strategies: 10 Sustainability Measures Shops can Tackle Today
- HVAC and the Building Envelope
- Lighting Tips for Green Facilities
- Managing Your Waste Stream
- Marketing Your Green Shop
- Reduce, Reuse, Recycle

- Shop-Keeping for Sustainable Results
- The Big Green Picture
- Water Conservation

WELDING

- Ethics and YOU In the Welding Industry
- Land That Job: Interview Skills for Welding Students
- Welding



Driver Training

DRIVER TRAINING

State-approved driver programs and fleet safety training, built for multi-location operations, compliance needs, and high-volume administration.

Key Benefits & Outcomes

- Consistent training delivery across locations and jurisdictions
- Faster completion of court-, DMV-, and agency-required programs
- Reduced administrative effort with scalable assignment, tracking, and completion documentation
- Flexible online delivery for drivers, employees, and learners
- A complete driver risk stack – from licensing to DOT compliance

Core Program Areas

- Transportation and fleet safety training for employee drivers
- DOT compliance and CMV-focused training
- Dangerous goods / hazmat shipping training
- Defensive driving and driver improvement programs
- Driver education for new drivers in approved markets
- Boating and mature driver programs in supported jurisdictions

Tell us your state footprint, driver populations, and required outcomes. We'll confirm coverage and recommend the right mix.



Driver Training

	Driver Education	Defensive Driving	Mature Driver	Driving Record	Boating
AK		✓			
AL					
AR					
AZ					
CA	✓	✓			Pending
CO	✓				
CT					
DC					
DE		✓			
FL	✓	✓	✓	✓	✓
GA	✓	✓			
HI					
IA	✓				
ID		✓			
IL	✓				
IN	✓	✓			
KS					
KY					
LA					
MA					
MD					
ME					
MI		✓			
MN					
MO		✓			
MS					
MT					
NC		✓			
ND		✓			
NE					

Driver Training

	Driver Education	Defensive Driving	Mature Driver	Driving Record	Boating
NH					
NJ		✓	✓	✓	
NM					
NV		✓			
NY	✓	✓			✓
OH	✓	✓			
OK	✓	✓			
OR		✓			
PA					
RI					
SC					
SD					
TN		✓			
TX	✓	✓			Pending
UT					
VA	✓	✓	✓		Pending
VT					
WA					
WI	✓	✓			
WV					
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Driver Training

We Also Offer

DOT COMPLIANCE TRAINING

B2B-focused training that helps organizations support DOT-aligned safety practices and compliance across regulated roles. Common topics include hours of service, cargo securement, CMV inspections, and reasonable suspicion training for supervisors.

- DOT “Reasonable Suspicion” Testing Overview for Managers and Supervisors
- DOT “Reasonable Suspicion” Testing for Managers and Supervisors
- DOT “Reasonable Suspicion” Testing... for Managers and Supervisors
- DOT Cargo Securement
- DOT Commercial Motor Vehicle Inspections
- DOT HAZMAT General Awareness
- DOT HAZMAT Safety Training
- DOT HAZMAT Security Awareness
- DOT Hours of Service
- DOT In-Depth HAZMAT Security Training

DANGEROUS GOODS TRAINING

Training for teams that ship, handle, or transport hazardous materials and dangerous goods across domestic and international modes. Coverage includes DOT HAZMAT awareness/safety/security, plus modal programs such as IATA DGR, IMDG, and specialized topics like lithium batteries.

- DOT HAZMAT Transportation Training (Road, Air, Sea, Rail)
- DOT HAZMAT Transportation: General Awareness Training
- IATA DGR Training
- Lithium Batteries Safety & Compliance (Coming soon!)
- IMDG Training (Coming soon!)



Driver Training

FLEET TRAINING

Practical safety training for organizations with employee drivers—designed to reduce preventable incidents and improve consistency across the fleet. Popular topics include defensive driving, distracted driving, and core driving safety fundamentals.

- Distracted Driving
- Driving Defensively
- Driving Safety
- Driving Safety The Basics

CMV & ELDT

Role-focused training for commercial motor vehicle environments and entry-level driver development needs. Common topics include defensive driving for large vehicles, backing and parking fundamentals, fatigue prevention, injury prevention, personal safety, and drug & alcohol testing.

- Backing Basics and “Alley Dock” Backing and Parking for CMV Drivers
- Backing Basics and Straight Line, Offset and Parallel Parking for CMV Drivers
- Driving Defensively for CDL/Large Vehicle Drivers Handling Adverse Conditions
- Driving Defensively for CDL/Large Vehicle Drivers: ‘The Basics’
- Drug and Alcohol Testing for CDL Drivers
- Fatigue and Its Effects for CMV Drivers
- Injury Prevention for CDL Drivers
- Personal Safety for CMV Drivers
- Preventing and Managing Fatigue for CMV Drivers



**Safer teams.
Stronger operations.
Measurable impact.**